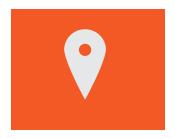


# MANUFACTURING SITE SELECTION & INCENTIVES



Whether driven by re-shoring, new customer opportunities, or the need to expand production capacity, manufacturers continue to increase investment and create new jobs creation across the U.S. Each facility, however, comes with specific requirements that shape which locations are feasible, how potential employees are identified and trained, what infrastructure is needed to support these facilities, and even tax and permitting issues that require an integrated legal and public affairs approach. From aviation, to automobile parts, to semiconductors, we have strong experience leading the site selection and incentives aspects for a wide variety of manufacturing projects. Let us be your guide to that process.



#### SITE SELECTION

Not every industrial site is ideal for all types of manufacturing. Issues related to emissions, proximity of residential communities, and the fact that many of these facilities are 24/7/365 operations creates special considerations that much be taken into account when trying to find the perfect site for your facility.



#### **WORKFORCE**

Finding employees for a highly-specialized manufacturing or assembly operation requires more than just placing an online want ad. Focused recruitment and training efforts with both public and private providers, helping workers to adapt to changing production and processing technology, and dealing with employee turnover, are special challenges for manufacturers.



#### **INFRASTRUCTURE**

Manufacturing facilities come with many unique infrastructure challenges. They can generate significant traffic - both the movement of employees and trucks, and often require dedicated road or rail improvements. Utilities, particularly gas and power, often need to be upgraded, and efficient access to the supply of raw materials and other suppliers often drive site selection and incentives negotiations strategies.



### MANUFACTURING REPRESENTATIVE CLIENTS



















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